

N.E.A.D.S Analysis

Now – Enjoy – Aadjust – Decision Maker – Solution

1. What healthcare coverage do you currently have?
2. What benefits do you currently use on your current plan?
 - Benefits used the most?
 - Benefits you anticipate using in the near future?
3. What do you enjoy the most about your current plan?
4. What would you like to change or add to your coverage?
5. Is there anyone else who helps you with healthcare coverage decisions?
6. Is there another person that has Power of Attorney over you?